



## Company Overview

### Company profile

Founded in 1994, Berkshire based SDT Ltd is a dynamic IT solutions provider. We plan, deploy and manage IT solutions that create strong business value and help our clients build more robust and resilient IT infrastructures. Focusing on back-office solutions and network infrastructure within the mid-market segment with a broad focus across all sectors, we work in partnership with our clients to deliver successful projects that meet their precise business objectives. The key to our long term client relationships is that we ensure that we make it our business to understand their business. We take pride in our strong client relationships and our zeal for delivering intelligent, creative solutions on time and within budget. From design, consultancy, deployment and integration through to ongoing support, SDT makes IT service provision easier for our clients and helps them consolidate and grow their business.

### Outsourced services

Medium sized organisations have traditionally been an under served segment of the IT outsourcing market. The cost structures and service delivery models of large third-party support organisations make them too expensive for most mid-size businesses, who typically, have smaller IT budgets with which to support IT infrastructure even though their complexity and sophistication are comparable to the information systems of larger enterprises. SDT's service delivery model, takes full advantage of remote support, virtual office infrastructure and proactive network monitoring and dramatically reduces IT support costs while offering enterprise-level service from certified, experts in a broad range of technologies.

SDT's co-sourcing services allow businesses to find the right balance between in-house and outsourced support by leveraging the capability of in-house IT staff with the in-depth expertise of SDT's engineers. By delivering effective support when you need it, providing specialists for critical applications, minimising travel costs through remote support, offering unique services such as customised server monitoring, SDT provides an affordable way to maximise the business value of the IT infrastructure.

### Why SDT makes sense

SDT's accredited IT professionals have extensive experience, allowing our clients to achieve high level IT support without having to maintain large internal IT resource or absorb the high cost of outsourcing support to larger support organisations.

Organisations often have sophisticated, enterprise-class IT infrastructures, but cannot always justify having the high costs of additional full-time IT staff with the depth and breadth of technical expertise to provide the IT support that complex systems require.

SDT are the ideal partner; we ensure that we maintain the highest levels of accreditation in the latest technologies. Today's technologies are advancing at an alarming rate, allowing organisations to adopt mission critical environments at affordable costs. Keeping current with these technologies can prove difficult for in-house IT departments as resources are frequently stretched. We continuously work with new and emerging technologies enabling us to provide informed and concise recommendations to our clients, hence reducing costs and permitting our clients to affordably achieve their business objectives.

## Technologies

SDT support a diverse range of IT technology by fostering enterprise alliances with best-of-breed vendors. This, coupled with our sales, pre-sales and technical accreditations, is a contributing factor to our success and demonstrates our commitment to service delivery and customer satisfaction. Working together with our customers in delivering innovative, complex and mission-critical solutions, we have satisfied even the most demanding of clients. We guide our customers through the planning, design and implementation that will achieve their business objectives.

SDT specialise in providing individual solutions tailored to clients' specific requirements. These include the following services and technologies:

-  Network design & management
-  Network security
-  High availability / DR / business continuity solutions
-  Implementation of LANs & WANs
-  Wireless networking
-  Firewalls & security
-  Virtual private networks
-  Citrix XenApp
-  VMWare (ESX virtualisation)
-  VMWare VDI (virtual desktop infrastructure)
-  Exchange messaging
-  SAN solutions & storage virtualisation
-  Email & data archiving
-  Internet connectivity, services & security
-  VoIP
-  SQL Server

**Entrust your IT to the experts in outsourced IT services.** Pick up the phone and call SDT today on **+44 (0)1344 870 062** or email **[info@sdt.co.uk](mailto:info@sdt.co.uk)**

## Professional services

Audits provide an invaluable opportunity to thoroughly review existing infrastructure, network capabilities and the deliverables available to the customer from their infrastructure. As a result of a network audit, we provide recommendations that ensure the future proofing of their network, evaluating scalability requirements and suggesting alternative mechanisms of delivering new functionalities with new and emerging technologies which complement and enhance the business objectives.

Audits often enable us to identify and recommend changes in the use of existing infrastructure to maximise functionality that is already available but not currently fully utilised.

### Solutions planning design and recommendations

Our expertise enables us to design and plan solutions for customers based on their requirements whether they wish to start from scratch or incorporate and optimise the use of their existing infrastructure. We work with the customer to identify their business requirements for both the present and the future to establish their demands on the infrastructure; we then advise on innovative and scalable technologies that will satisfy the ROI model of the business and which may be adopted as seamlessly and efficiently as possible.

This understanding enables us to provide a full future-proof recommendation plan/design for today with additional planning information for future technologies. Our comprehensive service offers:

Unbiased recommendations

System & licensing audits

Hardware 'health checks'

Performance & risk assessment

Project planning & definition

System review & design

Project management

Strategic & technical review

Business continuity planning & assessment